



IEASA
 Institute of Estate Agents of South Africa
 KWAZULU NATAL

10 Steps to Property Development

The property sector in South Africa is estimated to be worth R5.8 trillion and growing.

- Are you missing out on the many opportunities out there to increase your share of this lucrative market?
- Are you doing enough to secure your financial future through your property market activities?
- Do you have all the skills you need to influence investors in viable development opportunities?
- Are you recognised as an expert broker in the field of property development and investment?

In a nutshell ... do you want to be the next real estate mogul?

Join our non-verifiable CPD workshop as several of South Africa's leading authorities in property investment and development share their insights.

- Real estate expert and CEO of PropAcademy, **Janet Alexander**
- Town planner **Claire Norton**
- Developer and builder, **Ben Voogt**
- Managing Agent, **Rentia de Beer**
- Attorney, **Robin Westley**
- Development finance expert, **ABSA Bank**
- Development marketer, **Greg Crowder**
- We will be joined by Rookie agent **Butch James**, to tackle this important subject.

Interns are welcome. This workshop could change the trajectory of your career.

Registration and attendance will earn you **5 non-verifiable CPD points** – 3 Professional, 1 Mentoring & Coaching (online with PropAcademy), 1 Reading & Development (online with PropAcademy)

DATE: Wednesday, 11th July 2018

VENUE: Master Builders Association, 40 Essex Terrace, Berea West, Durban

TIME: 8h30 for 9h00 till 12h30

COST:	Institute Members	: Full & Principal Status:	R200
		: Intern Status:	R150
	Non-members	: Full & Principal Status:	R350
		: Intern Status:	R200

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attorneys



Please note: booking is essential and seating is limited! BOOK DIRECT ONLINE: www.ieasakzn.co.za

or contact Kogie Moses - IEASA KZN & Coastal Region | (031) 201 2977 | info@ieasakzn.co.za

Banking Details: FNB | Overport – 222826 | A/c 6211 7155243 | Ref: Your Name